



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #11-0012 FOR MOVING SERVICES**

Bids to provide 'Moving Services' were received from nine vendors on October 13, 2010. The bids of First Class Moving Systems, Inc., as the primary vendor, and AAA Flat Rate Moving Company, Inc., as the secondary vendor, were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the operating and capital budgets of the Materials Management, Construction, and Facilities Services Departments.

**Requested by:**  
Pat Black  
Ronald Schwied  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 10-26-10

**Fiscal Impact:**

Not to exceed  
\$150,000.00

**Funding:**

Operating & Capital

**Recommended Motion:** That the bids of First Class Moving Systems, Inc., as the primary vendor, and AAA Flat Rate Moving Company, Inc., as the secondary vendor, to provide 'Moving Services' in an amount not to exceed \$150,000.00, be approved for award and purchase.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Moving Services - Bid #11-0012

Opened October 13, 2010 at 2:00 p.m.

Includes all material, labor, supervision, equipment, fuel, insurance, and incidental expense necessary for the completion of a designated move for the following prices. No travel time will be allowed to the initial job site or from the final job site. Hours will be charged from time of arrival at a site until the time of departure upon completion of job.		<b>AAA Flat Rate Moving Company</b>	All The Right Moves	Atlantic Relocation Systems
		<b>SECONDARY VENDOR</b>		
Item	Description			
1.	Pack/Unpack, per hour	<b>\$12.00</b>	\$27.50	\$40.00
2.	Move			
	a. Labor			
	1 man, per hour	<b>\$20.00</b>	\$27.50	\$40.00
	2 men, per hour	<b>\$44.00</b>	\$55.00	\$80.00
	3 men, per hour	<b>\$65.00</b>	\$82.50	\$120.00
	4 men, per hour	<b>\$95.00</b>	\$110.00	\$150.00
	b. Equipment			*
	1 truck + equipment, per hour	<b>\$17.00</b>	\$27.50	\$0.00
	2 trucks + equipment, per hour	<b>\$20.00</b>	\$55.00	\$0.00
	3 trucks + equipment, per hour	<b>\$28.00</b>	\$82.50	\$0.00
	4 trucks + equipment, per hour	<b>\$40.00</b>	\$110.00	\$0.00
3.	Supplies – New Container Costs (Rental)			
	3.0 cu. ft. Medium Box, per container	<b>\$1.50</b>	\$0.50	\$1.00
	2.5 cu. ft. Office Totes, per container	<b>\$2.00</b>	\$0.50	\$1.00
	Dish Pack (Computers), per container	<b>\$2.50</b>	\$0.75	\$2.50

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Item	Description			
1.	Pack/Unpack, per hour	\$65.00	<b>\$16.00</b>	\$19.75
2.	Move			
	a. Labor			
	1 man, per hour	\$32.50	<b>\$21.00</b>	\$19.75
	2 men, per hour	\$65.00	<b>\$42.00</b>	\$39.50
	3 men, per hour	\$90.00	<b>\$63.00</b>	\$59.25
	4 men, per hour	\$120.00	<b>\$84.00</b>	\$79.00
	b. Equipment			
	1 truck + equipment, per hour	\$65.00	<b>\$16.00</b>	\$19.75
	2 trucks + equipment, per hour	\$195.00	<b>\$24.00</b>	\$39.50
	3 trucks + equipment, per hour	N/A	<b>\$32.00</b>	\$59.25
	4 trucks + equipment, per hour	N/A	<b>\$40.00</b>	\$79.00
3.	Supplies – New Container Costs (Rental)			
	3.0 cu. ft. Medium Box, per container	\$1.33	<b>\$1.00</b>	\$2.50
	2.5 cu. ft. Office Totes, per container	\$1.25	<b>\$2.00</b>	\$1.25
	Dish Pack (Computers), per container	\$3.00	<b>\$2.00</b>	no charge

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Item	Description			
1.	Pack/Unpack, per hour	\$26.00	\$24.00	\$30.00
2.	Move			
	a. Labor			
	1 man, per hour	\$26.00	\$24.00	\$30.00
	2 men, per hour	\$52.00	\$48.00	\$60.00
	3 men, per hour	\$78.00	\$72.00	\$90.00
	4 men, per hour	\$104.00	\$96.00	\$120.00
	b. Equipment			
	1 truck + equipment, per hour	\$12.50	\$20.00	\$20.00
	2 trucks + equipment, per hour	\$30.50	\$40.00	\$40.00
	3 trucks + equipment, per hour	\$43.00	\$60.00	\$60.00
	4 trucks + equipment, per hour	\$55.50	\$80.00	\$80.00
3.	Supplies – New Container Costs (Rental)			
	3.0 cu. ft. Medium Box, per container	\$1.10	\$2.40	\$1.25
	2.5 cu. ft. Office Totes, per container	\$1.96	\$2.70	\$1.95
	Dish Pack (Computers), per container	\$2.29	\$5.50	\$3.25

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		<b>SECONDARY VENDOR</b>		
Item	Description			
4.	Supplies – New Container Costs (Purchase)			
	3.0 cu. ft. Medium Box, per container	<b>\$1.50</b>	\$1.35	\$2.00
	2.5 cu. ft. Office Totes, per container	<b>\$3.00</b>	\$2.25	\$3.00
	Tape, 2 in. x 110 ft. roll, per roll	<b>\$1.50</b>	\$2.00	\$0.00
	Dish Pack (Computers), per container	<b>\$3.50</b>	\$3.00	\$3.00
5.	Equipment			
	Number of trucks in Moving Fleet:	<b>10</b>	2*	15
	Number of trucks with lift gates :	<b>2</b>	2*	3
Notes			Items 5 - up to 6 available from lease agent with 3 business days notice	Items 2b & 4 Tape - Included
Contact		<b>Jack Wallace</b>	Patrick S. Kloiber	Brian Lambert
Address		<b>6174 Clark Center Avenue</b>	2258 72nd Avenue East	6314 31st Street East
		<b>Sarasota, FL 34238</b>	Sarasota, FL 34243	Sarasota, FL 34243
Phone		<b>941-922-4466</b>	941-330-1887	941-758-3844
Fax		<b>941-921-0585</b>	941-727-4904	941-751-6716
Federal I.D.		<b>592072015</b>		650359572
Email		<a href="mailto:aaaftrate@aol.com">aaaftrate@aol.com</a>	<a href="mailto:alltherightmoves@gmail.com">alltherightmoves@gmail.com</a>	<a href="mailto:brian.lambert@atlanticrelocation.com">brian.lambert@atlanticrelocation.com</a>

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Item	Description			
4.	Supplies – New Container Costs (Purchase)			
	3.0 cu. ft. Medium Box, per container	\$1.33	<b>\$2.00</b>	\$3.00
	2.5 cu. ft. Office Totes, per container	\$1.25	<b>\$3.00</b>	\$2.50
	Tape, 2 in. x 110 ft. roll, per roll	\$1.19	<b>\$1.00</b>	\$1.50
	Dish Pack (Computers), per container	\$3.00	<b>\$3.00</b>	\$5.00
5.	Equipment			
	Number of trucks in Moving Fleet:	2	<b>32</b>	8
	Number of trucks with lift gates :	1	<b>4</b>	2
Notes				
Contact		James Byrd	<b>Ralph Schiavon</b>	Stewart Brew
Address		2244 Lockwood Meadows Terrace	<b>2526 Wood Oak Drive</b>	6911 Parke East Boulevard, Suite 300
		Sarasota, FL 34234	<b>Sarasota, FL 34232</b>	Tampa, FL 33610
Phone		941-724-1451	<b>941-586-2765 (off) 941-376-0543 (cell)</b>	813-979-4490
Fax		941-355-3130	<b>941-377-3459</b>	813-979-4099
Federal I.D.		331142018	<b>522308663</b>	432114503
Email		<a href="mailto:jamesbyrd4070@yahoo.com">jamesbyrd4070@yahoo.com</a>	<a href="mailto:schiavon2@comcast.net">schiavon2@comcast.net</a> <a href="mailto:ralph@movewithclass.com">ralph@movewithclass.com</a>	<a href="mailto:stewart.brew@floodbrothers.net">stewart.brew@floodbrothers.net</a>

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Item	Description			
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	3.0 cu. ft. Medium Box, per container	\$1.10	\$2.40	\$1.95
	2.5 cu. ft. Office Totes, per container	\$1.96	\$2.70	\$2.70
	Tape, 2 in. x 110 ft. roll, per roll	\$1.10	\$3.00	\$1.50
	Dish Pack (Computers), per container	\$2.29	\$5.50	\$5.95
5.	Equipment			
	Number of trucks in Moving Fleet:	3	6	15
	Number of trucks with lift gates :	1	2	5
Notes				
Contact		Joseph Palermo	John R. Kaleel	Michael Johnson
Address		4173 Clark Road Sarasota, FL 34233	641 North Tamiami Trail Nokomis, FL 34275	2340 Trailmate Drive Sarasota, FL 34243
Phone		941-445-4856	941-485-3383 (Main) 727-398-9904 (JK)	941-748-3969
Fax		941-445-4856	727-398-9906	941-556-0707
Federal I.D.		134012530	590965362	592715986
Email		<a href="mailto:joe@palermomoving.com">joe@palermomoving.com</a>	<a href="mailto:babylahoud@aol.com">babylahoud@aol.com</a>	<a href="mailto:mike@spiritmovers.com">mike@spiritmovers.com</a>
		Recorded by: Peggy Long	Witnessed by: Joyce Haney	